



Graymont Medical Prescription Management needed a custom prescription inventory selection tool that would improve up on their inventory management and process, and offer a global search option.

Patient care coordinators could not easily select inventory items when working on prescriptions. The process of adding the inventory items was inefficient and took too much time searching for the right item. Patient Care Coordinators had to specify which field they wanted to search by because there was no global search option.

When adding inventory items, each item needed to be searched for individually. Multiple line items could not be searched and added at the same time, which meant that a prescription with multiple line items was tough.

Leveraging Salesforce, SMBHD implemented a product picker solution as a way for Patient Care Coordinators to easily sort through the inventory items by location, product name, vendor, description, and/or inventory number. They can search items more easily with this global search option.

This solution was built with lightning components to further enhance the lightning experience for the Graymont users. It's a scalable platform allowing line items to be added to other objects in the future. Multiple lines can be added with the same search.

CUSTOMER

Graymont Medical Prescription Management
www.graymontmedical.com
Chicago, IL

COMPANY PROFILE

Industry: Pharmaceuticals

ABOUT

Graymont Medical is a Joint Commission-accredited healthcare and durable medical equipment provider with a patient-first mindset.

SOLUTION AT A GLANCE

Salesforce Sales Cloud

A custom prescription inventory selection tool.

RESULTS

As a result, Graymont Medical saves time and energy when entering prescriptions, and there are reduced data entry errors.

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